

# Statement of Work

A Debunk Template to support HRO

# Advantages of a SOW Template

---

- Brings structure and method to describing the services
- Aligns SOW with the RFP requirements from the beginning
- Saves months by not re-inventing the wheel
- Benefits from the learnings of others
- Can be amended to meet own requirements
- Brings clarity and comparability to provider RFP responses

# The key SOW Sections

---

- 1. Recruitment & Staffing
  - 2. Learning & Development
  - 3. Talent Management
  - 4. HR Administration
  - 5. Payroll & Expenses
  - 6. Service Centre
  - 7. Services Management
  - 8. Systems Functionality
  - 9. HRIS
- a. Training Needs Assessment
  - b. LMS Functionality
  - c. Management of Training Records
  - d. Management of Course Catalogue
  - e. Course Procurement & eLearning
  - f. Administration and Logistics
  - g. Quality Assurance & Evaluation
  - h. New Employee Orientation
  - i. Compliance & Reporting

# Over 700 categorised service descriptions

Section 2f	Administration & Logistics	Supplier Response	Comments	Supplier Responses
2/f - 46	Propose and maintain training schedule based on needs agreed with Buyer.	0-4	Enter clarifying notes here	1 Agree as Standard
2/f - 47	Administer course schedules and delegate registration, cancellation, rebooking and replacement, including waiting lists, place allocation and approvals.	0-4	Enter clarifying notes here	2 Agree not Standard
2/f - 48	Manage all course related materials, such as preparing and issuing joining instructions and course materials and issuing and collecting paper or online pre work.	0-4	Enter clarifying notes here	3 Agree with Conditions
2/f - 49	Coordinate and administer instructor and equipment availability, readiness and presence.	0-4	Enter clarifying notes here	4 Do not Agree
2/f - 50	Manage internal and external venue reservation, readiness and clean up within guidelines agreed with the Buyer.	0-4	Enter clarifying notes here	
2/f - 51	Coordinate and book delegate travel and accommodation within the guidelines agreed with the Buyer.	0-4	Enter clarifying notes here	
2/f - 52	Track internal/external training program participation and notify client early of courses unlikely to meet minimum delegate requirements	0-4	Enter clarifying notes here	
2/f - 53	Resolve queries regarding training courses, registration and logistics.	0-4	Enter clarifying notes here	
2/f - 54	Perform certification tracking. Validate and record completions and incomplete certification rosters.	0-4	Enter clarifying notes here	

# HR Tools for HR People